



Transformation Through Information

Global Transformation Technologies Pvt. Ltd.

... A Global Software Solutions & Services Company

Corporate Profile

1.0 Company

GTT established in 2000 in Pune (India) specializes in **offshore software development services** from its ODC in India and China.

Established by a group of IT professionals, GTT has been growing steadily and gained its reputation by providing customers with high quality and reliable services. We are covering the industry of manufacturing, education, Government, Health care and wholesale/Retail.

Our staff has rich development experience utilizing a vast array of technologies. We are strong in **.NET and Java** development on various platforms. Skills range from Microsoft to Linux operating systems and include all of the best of breed Internet development languages and scripting environments.

We follow a proven methodology that provides the requisite structure to insure we cover both business and technological requirements of every project. We have applied for the **ISO 9001:2000** Quality Certification and expecting to achieve the same by **August 2005**.

In 2002, GTT established a presence in **Sydney, Australia** to offer technology consulting services to clients in Australia and the Asia Pacific region.

We are successfully providing Offshore Services to customers from Europe and USA.

In April 2004, GTT has entered into an agreement with **Shandong Weifang Science & Technology Vocational College** to establish a software development center in **Shouguang-Weifang City, China**. The joint venture company "**Shandong Sino-India GTT Co. Ltd.**" has been established in September 2004. It will eventually grow to strength of 100 Indian and Chinese developers over a 50,000 sq feet working area.

2.0 Mission Statement

To provide world-class services and maintain long-term relations by adhering to the standards defined by our clients through the use of state of the art technology.

3.0 Objective

Conceptualize, Develop, Implement and maintain the software products and services provided with clear focus on Internet and Intranet Applications.

4.0 We wish to reach out to...

- ✓ Companies who are looking to outsource full or part IT projects.
- ✓ Start-ups, small and medium sized companies for Joint Ventures in IT projects.
- ✓ Industries looking for Client / Server Applications, Web and eCommerce, Maintenance and product customization, Multimedia and animation.

5.0 Our Strengths

- ✓ Quality Project Management System
- ✓ Demonstrated excellence in timely delivery
- ✓ Domain Expertise
- ✓ Well-equipped infrastructure
- ✓ Uncompromising professional service.

6.0 Our Current focus

- Enterprise Application Development
- Innovative Product Development
- Portals and eCommerce Applications
- Technological Solutions

7.0 Business Verticals

- Manufacturing
- Education
- Government
- Banking and Financial Services
- Healthcare & Insurance
- Retail

8.0 Our People & Expertise

Our people are highly skilled and committed to our company and customers. They have years of significant experience delivering mission critical e-Business application solutions that follow accepted Internet standards. Some key points are:

- **Skills** -- Our qualifications cover the broad range of skills required to deliver and administer powerful Internet technologies, which are both Sun centric, and Microsoft centric as well as other related technologies.
- **Commitment** -- Our personnel are committed and are trained to assess problems, implement solutions, anticipate and rectify future hurdles as well as maintain timely and active contact with the customer throughout the process.
- **Experience** -- There is no substitute for experience. Our personnel have extensive experience, in all aspects of the development, integration, and administration of e-Business applications.

We service companies in India and internationally. Our developers and project managers have upwards of 5 years of experience, and are well versed in multiple technical disciplines.

9.0 Our Services

IT Services

- Customized Application Development
- ERP
- Customer Relationship Management (CRM)
- Supply Chain Management (SCM)
- E-Business Applications
- Web Design and Development
- Multimedia Presentations

10.0 Our Skills

Programming Languages

C, C++, Java

Web Technologies

ASP, JSP, CGI/Perl, Cold Fusion, Servlets, HTML, DHTML, XML, JAXP1.0.1.

Distributed Technologies

EJB, RMI, CORBA, J2EE

Scripting Languages

VB Script, Java Script

Front End Applications

Visual Basic (with ActiveX and COM/DCOM), Java Swing, AWT, Power Builder 6.0/7.0

Database

Oracle, Sybase, MS SQL, MS Access, My SQL

Designing Tools

Developer 2000, Designer2000, Macromedia Flash, Macromedia Director, Corel Draw, Adobe PhotoShop, XML SPY

Web Server

Apache, JRun, MS-IIS, Oracle 9IAS, Javaweb server

Application Server

BEA Weblogic 5.1.0, 6.0

Operating Systems

Windows 9x, NT, 2000.

Project Manager

MS Projects

Rapid Application Development Tools

Visual Interdev, MS- Front Page, Jbulider4.0

Testing Methodology

Black Box / White Box

11.0 Why Offshore Development?

Offshore development affords our clients a great many benefits. India is world-renowned for its huge population of highly qualified IT professionals and generates more IT graduates than any other country in the world. China is an upcoming country about these resources. This gives us unlimited access to the best talent available in India and China. We will be utilizing these manpower resources in India and China to provide world class services

While we can work on-site, we find the speed and availability of the Internet enables us to extend our geographical reach and to put our talents wherever they are needed most. Using commonly available remote communications technologies, we can upload and download files, configure servers and applications, and perform support and testing. This level of remote development and support enables our clients to recognize tremendous savings in time and money.

12.0 Offshore Software Development Center (OSDC) – GTT’s Model

12.1 The GTT - OSDC model goes beyond simply executing software development projects from our offshore development center. An OSDC represents a facility dedicated and fully managed by GTT, specifically set up for a single customer to provide and allow our customers to focus greater energy on core business by taking away the burden of recruitment, training and retaining.

12.2 GTT’s Offer includes:

1. GTT invests in resources (office, manpower, software, hardware, and training).
2. You can offload your development work to GTT.
3. You will have full authority to overview quality, schedule and secrecy.
4. GTT will sign a MOU not to offload this work to anybody else, maintain secrecy and not to approach competitors for similar assignments.
5. GTT will recruit its development staff for projects given by you with your consent.

12.3 Critical Advantages of GTT’s Offer:

1. You need not invest in extra resources.
2. You need to invest only in skeletal staff of Programmers, Developers, & Managers.
3. You can make more profits as GTT has lower overheads.
4. You can concentrate your activities in getting more work and can still keep the schedules.
5. You can accelerate your growth in this way.
6. You will have two production centers without investing in it.

12.4 Critical Success Factors:

1. Commercial framework
2. Business case is clear, well-articulated objectives
3. Well-defined metrics, in sync with business objectives
4. Periodic audits for quality and productivity enhancements
5. Measurement analysis and review
6. Win-Win in terms and conditions

12.5 GTT Responsibilities:

1. Flexibility and speed
2. Emotional ownership: putting clients needs first
3. Project planning and management
4. Draw up a well defined plan for:
 - a) Infrastructure – computing platforms, communication facilities, software environments and tools.

- b) Staffing - ahead of time, in anticipation of rather than in response to requirements
 - c) Security - address customer's security and confidentiality requirements
 - d) Procedures - working procedures and methodologies
 - e) Synchronization - cultural and time zone differences
5. Responsibility to scale resources for planned requirements
 6. Requirement of management and change control

12.6 Customer responsibilities:

1. Project sponsor
2. Integration of GTT in the planning process of technology and resources
3. Evaluate cost effectiveness and payback over reasonable timeframes

12.7 Mutual Responsibilities:

1. Best practices: evolution and adoption
2. Managing expectations at all levels
3. Cross cultural orientation
4. Timely and open communication
5. Formal risk management and issue resolution mechanism
6. Recognizing and rewarding success
7. Trust and faith in each other

12.8 Our Expertise:

1. Global Delivery
2. Global Quality Service
3. Global Domain Expertise
4. Global Latest Technology
5. Global Competitive Prices

12.9 Our Experience:

Successfully Providing Services to 7 countries from Last 4 years

- India
- Australia
- Switzerland
- China
- France
- Netherlands
- USA

13.0 Partial List of Applications/Products Developed

Sr No	Project Name	Country	Technology	Duration (man-months)	Vertical
1	Time & Salary Calculation for Restaurants	Switzerland	Java, H-SQL	7	Hospitality
2	Car Garage Management System	Switzerland	C#.NET, SQL Server	24*	Automobile
3	Teacher Evaluation System	Switzerland	JSP, My SQL	6	Education
4	Administration Control Panel	Switzerland	Open Laszlo System, JSP, Tomcat Server 5.0, Redhat Linux 9.0	1*	
5	Course Calendar System	Switzerland	Open Laszlo System, JSP, Tomcat Server 5.0, XML file	1	Education
6	E-Shopping System	Switzerland	Open Laszlo System, JSP, Tomcat Server 5.0, XML file	1*	Trading
7	E-Auction & E-Shopping	Greece	ASP.NET, SQL Server	14*	Trading
8	Coaching Class Management System	USA	File Maker Pro 7.0	4*	Education
9	Variable Publishing Format Interface	Netherlands	ASP, SQL Server	4	Marketing
10	Vendor Administration System	Ivory Coast	ASP, SQL Server	3	Trading
11	Call Center Application	Australia	ASP, SQL Server	9	Engineering
12	e Project Bidding Portal	France	PHP, My SQL on Linux	3*	Trading
13	Education Management System	China	ASP.NET, SQL Server	12	Education
14	Library Management System	China.	ASP.NET, SQL Server	2	Education
15	Network Invoice Management System	China	ASP.NET, Oracle 9i	3	Finance & Banking
16	eBIZZ- A Complete Business Accounting-Inventory Solution	India	ASP.NET, SQL Server	3	Manufacturing
17	Hospital Management System	India	Visual Basic 6.0, MS-Access	6	Health care
18	Hotel Management System	India	Visual Basic 6.0, MS-Access	2	Hospitality
19	Online Examination	India	ASP.NET, SQL Server	4	Education
20	Online Page Builder	India	JSP/ASP, SQL Server	4	Advertisement
21	Saltrans	India	Visual Basic 6.0, MS-Access	6	Finance & Banking
22	Vehicle Tracking System	India	Visual Basic 6.0, MS-Access	18	Logistics

23	Voice recognition & Neutralization Tool for Call Center	India	Visual C++, Visual Basic 6.0, MS Access	3	Call Center
24	Online Admission System	India	ASP.Net with C#, SQL	3*	Education
25	Sales Automation System	India	C#.Net, SQL Server 2000	2*	Trading

Note : * : Ongoing projects

14.0 Contact Us

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